



Open Text and Microsoft

Better Together – Partnership Overview

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Open Text – Microsoft Partnership History

- Microsoft is a platform company
- Open Text's core competency is Enterprise Content Management
- Long term relationship 10+ Years
- Engaged with multiple product and industry teams
- Driving joint global Sales and Marketing engagements
- Open Text teams 100% dedicated to Microsoft
- Customers get the best of both worlds



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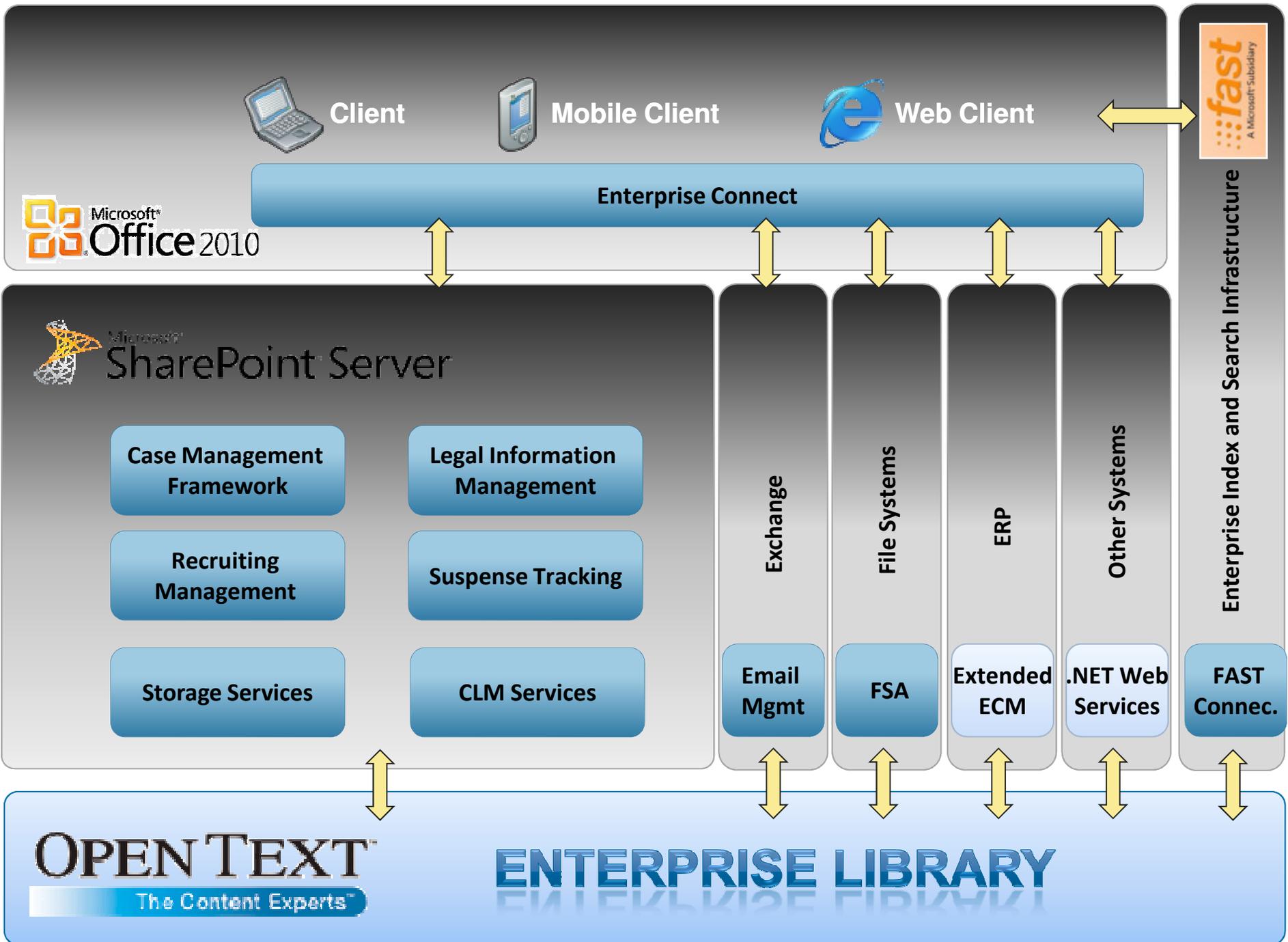
2009 GLOBAL ISV
Line of Business
PARTNER OF THE YEAR
FINALIST



2006
PARTNER OF THE YEAR
Global ISV



Microsoft - Technology Partner of the year



Open Text @ Microsoft Technology Centers

Current main theme is: Governance, Risk Management, and Compliance (GRC)

- eDiscovery and Litigation Readiness
- Information Lifecycle Management (ILM)
- Electronic Document and Records Management System (EDRMS)
- Making SharePoint the Leading System - Migration Scenarios:
 - File systems to SharePoint
 - Lotus Notes to Exchange/SharePoint
- Case Management Solutions for SharePoint
- SAP Interoperability with SharePoint (available later in 2010)



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Open Text Featured in Microsoft Technology Centers for Governance, Risk and Compliance Solutions

Open Text and Microsoft Work Together to Help Customers Improve Compliance, Lower Risk Using Open Text Offerings Integrated with Microsoft Office SharePoint Server 2007/2010

Waterloo, ON. – April. 21, 2010 – Open Text™ Corporation (NASDAQ: OTEX, TSX: OTC), the preeminent provider of Enterprise Content Management (ECM) software, said today it has been working with Microsoft to showcase its leading ECM solutions for governance, risk management and compliance (GRC) for the Microsoft Office SharePoint Server 2007 and 2010 platforms at select [Microsoft Technology Centers](#) globally. Open Text and Microsoft experts help enterprise

Joint Product Launches

OPEN TEXT
The Content Experts™

- Integrating Open Text ECM Solutions with the Office 2010 and SharePoint 2010 platform allows customers to take full advantage of their business content—lowering costs, increasing productivity, and stimulating innovation

SharePoint 2010
Exchange 2010
Office 2010

OPEN TEXT
The Content Experts™

Solutions Products Services Customers Partners Events Company

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News

Open Text Announces Full Support for Microsoft Office 2010, SharePoint Server 2010 Across the Open Text ECM Suite

ECM Solutions Help Microsoft Customers Lower Costs, Increase Productivity and Ensure Compliance and Content Security

New York - 2010-05-12 - Open Text Corporation (NASDAQ: OTEX, TSX: OTC), the preeminent provider of Enterprise Content Management (ECM) software, today announced full support across the Open Text ECM Suite for Microsoft Office 2010 and Microsoft SharePoint Server 2010, allowing customers to confidently migrate to the latest platform and take full advantage of Open Text's rich content management expertise.

Click here to tweet this release: [clicktotweet.com/S_Ote](#)

The Open Text announcement of comprehensive support for Office 2010 and SharePoint Server 2010 was made in conjunction with Microsoft's U.S. Launch of The Next Wave of Productivity event here in New York City.

Today's announcement extends Open Text's ongoing corporate strategy to embrace Microsoft Office and SharePoint as a familiar user interface to access and use the Open Text core infrastructure and platform for advanced ECM solutions. Open Text and Microsoft have been working closely together on this strategy since 2005 as evidenced by the partner of the year awards Open Text has received, inclusion of Open Text in Microsoft Technology Centers worldwide as a featured provider of governance, risk management and compliance (GRC) solutions [www.opentext.com/2/global/press-release-details.html?id=2348](#).

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Microsoft

Inbound Faxing with Open Text Fax Server, RightFax Edition and Exchange 2010 Unified Messaging

Open Text Fax Server, RightFax Edition has a long and stellar history integrating fax server services with Microsoft Exchange Server. Fax Server is an ideal solution for fax over IP (FoIP) and desktop email faxing when integrating with Microsoft Exchange. The market leader in fax server software, Open Text Fax Server reduces costs, risks, and overhead associated with standalone fax machines and paper driven processes. Fax Server integrates with a wide range of applications and devices, and securely delivers documents to help organizations with compliance initiatives.

Inbound Fax with Exchange 2010 Unified Messaging (UM) and Open Text Fax Server

opentext.com/microsoft2010