

OPENTEXT

Investor Briefing New York City, Palace Hotel

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Certain statements in this presentation constitute forward-looking statements or forward-looking information within the meaning of applicable securities laws (“forward-looking statements”). Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Open Text, or developments in Open Text’s business or in its industry, to differ materially from the anticipated results, performance, achievements or developments expressed or implied by such forward-looking statements. The historical increases in the Company’s revenues and earnings do not assure the revenues and earnings will not decrease in the future. Forward-looking statements include all disclosure regarding possible events, conditions or results of operations that is based on assumptions about future economic conditions and courses of action. Forward-looking statements may also include any statement relating to future events, conditions or circumstances. Open Text cautions you not to place undue reliance upon any such forward-looking statements, which speak only as of the date they are made. Forward-looking statements relate to, among other things, changes in the EIM market; the market focus of Open Text, Open Text’s revenue mix and margin targets; Open Text’s operations priorities; and Open Text’s strategy for its products and solutions. The risks and uncertainties that may affect forward-looking statements include, among others, the completion and integration of acquisitions, the possibility of technical, logistical or planning issues in connection with deployments, the continuous commitment of Open Text’s customers, demand for Open Text’s products and other risks detailed from time to time in Open Text’s filings with the Securities and Exchange Commission and Canadian provincial securities regulators, including Open Text’s Annual Report on Form 10-K for the year ended June 30, 2012. Forward-looking statements are based on management’s current plans, estimates, projections, beliefs and opinions, and the Company does not undertake any obligation to update forward-looking statements should assumptions related to these plans, estimates, projections, beliefs and opinions change.

Background

- **Oracle** building business and internet applications
Oracle.com, Oracle Store, Oracle Applications
- **CA Technologies** managing the Application
Management Division and the Catalyst Platform/Common
Components
- **NorthgateArinso** as Chief of Products building Payroll
and Human Resources

OpenText Vision and Strategy

Enterprise Information Management

Unleashing the Power of Information

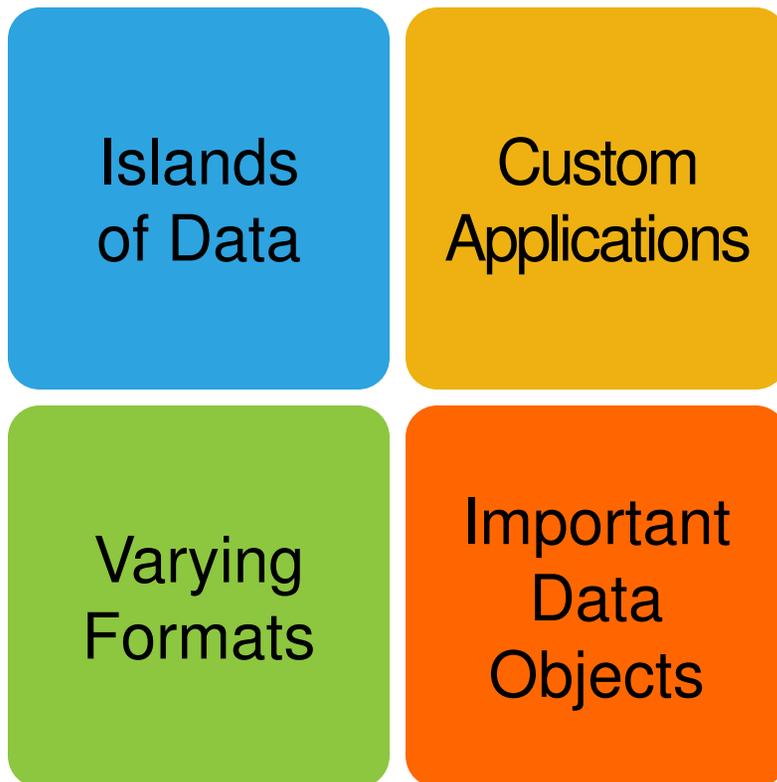
Mobile . Social . Cloud

The Next Generation Enterprise Platform



EIM Evolution

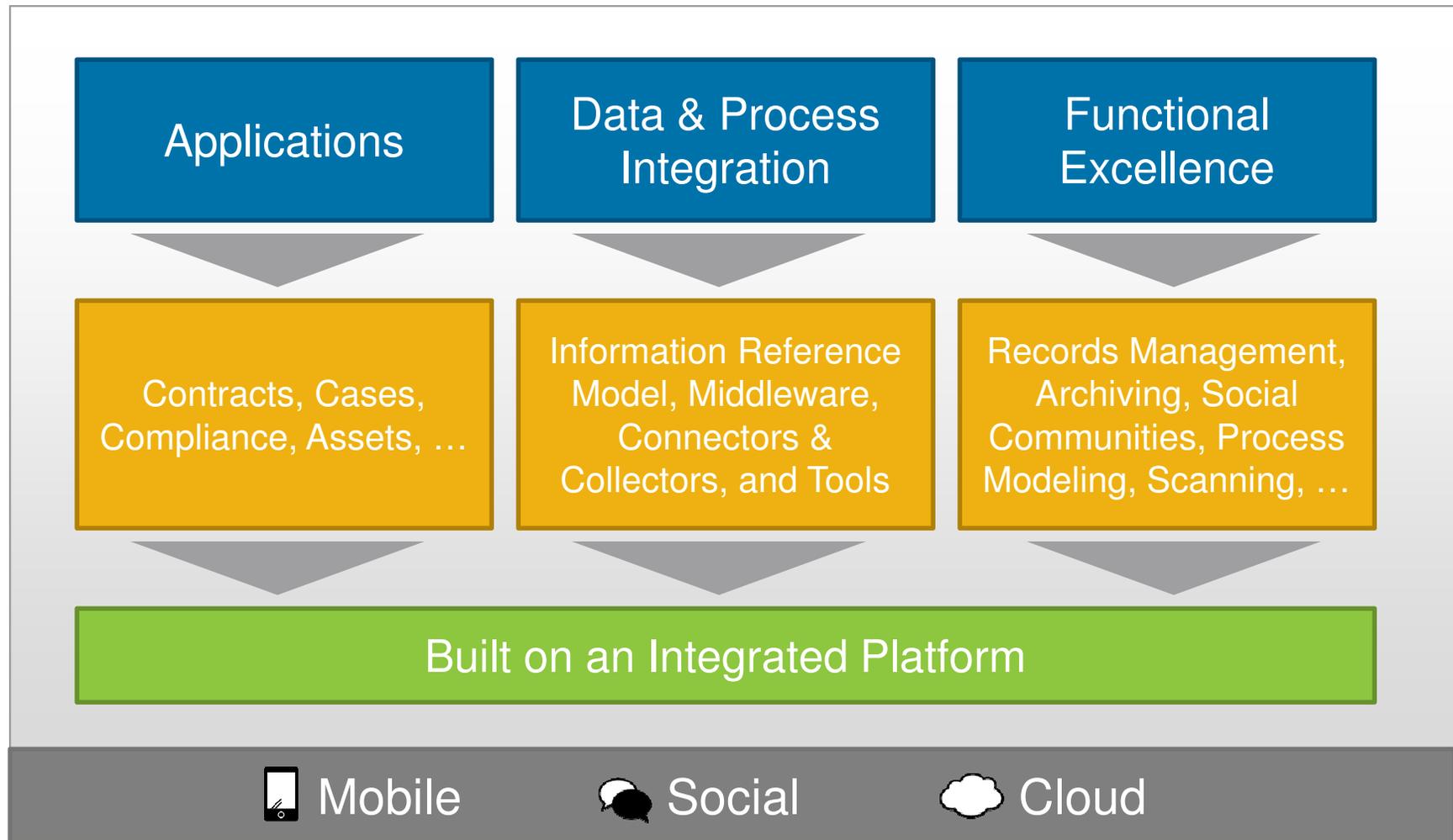
Lack of Standards



Vertical Stacks



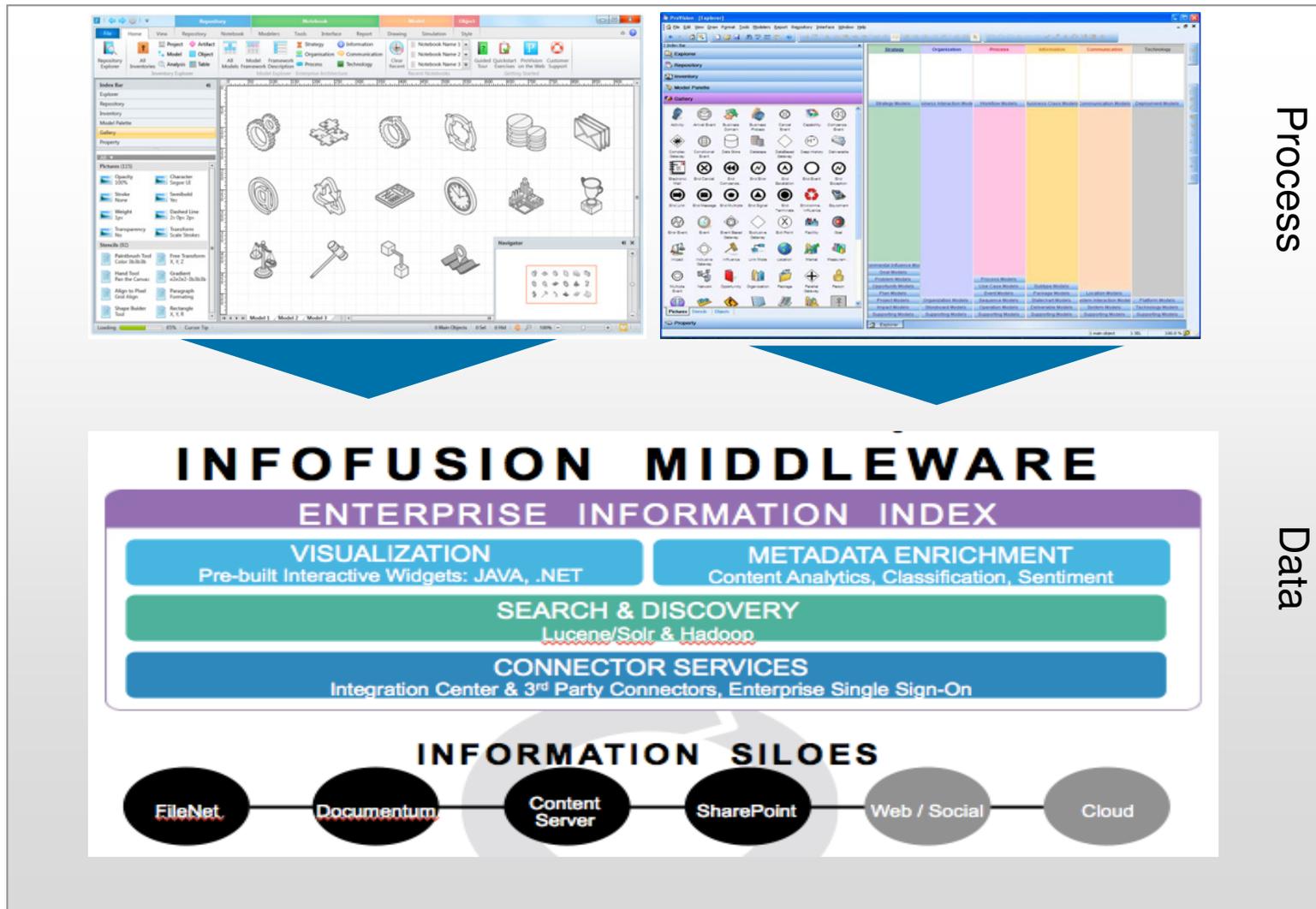
Product Priorities



Applications

- SAP: Employee, Receipts and Vendor Management
- Oracle: Archiving, Records Management
- Contract Management
- Asset Management
- Case Management
- Digital Asset Management

Data and Process Integration



Functional Excellence

ECM

Data Sovereignty
Globalization
Cloud and Mobile

CEM

Digital Asset Management
Social Communities
Cloud and Mobile

BPM

EIM Integration
Process Modeling
Cloud and Mobile

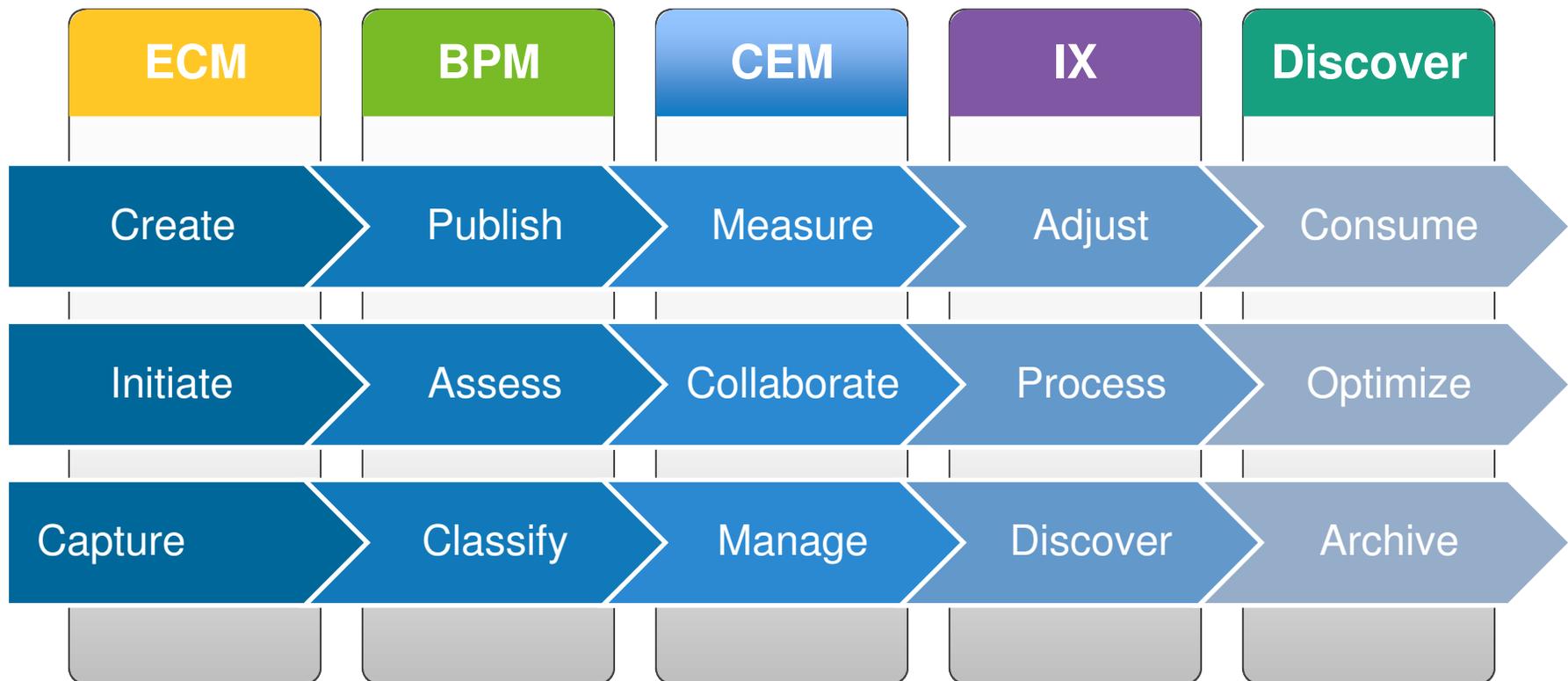
Information Exchange

Capture and Archiving
InfoFusion
Cloud

Discovery

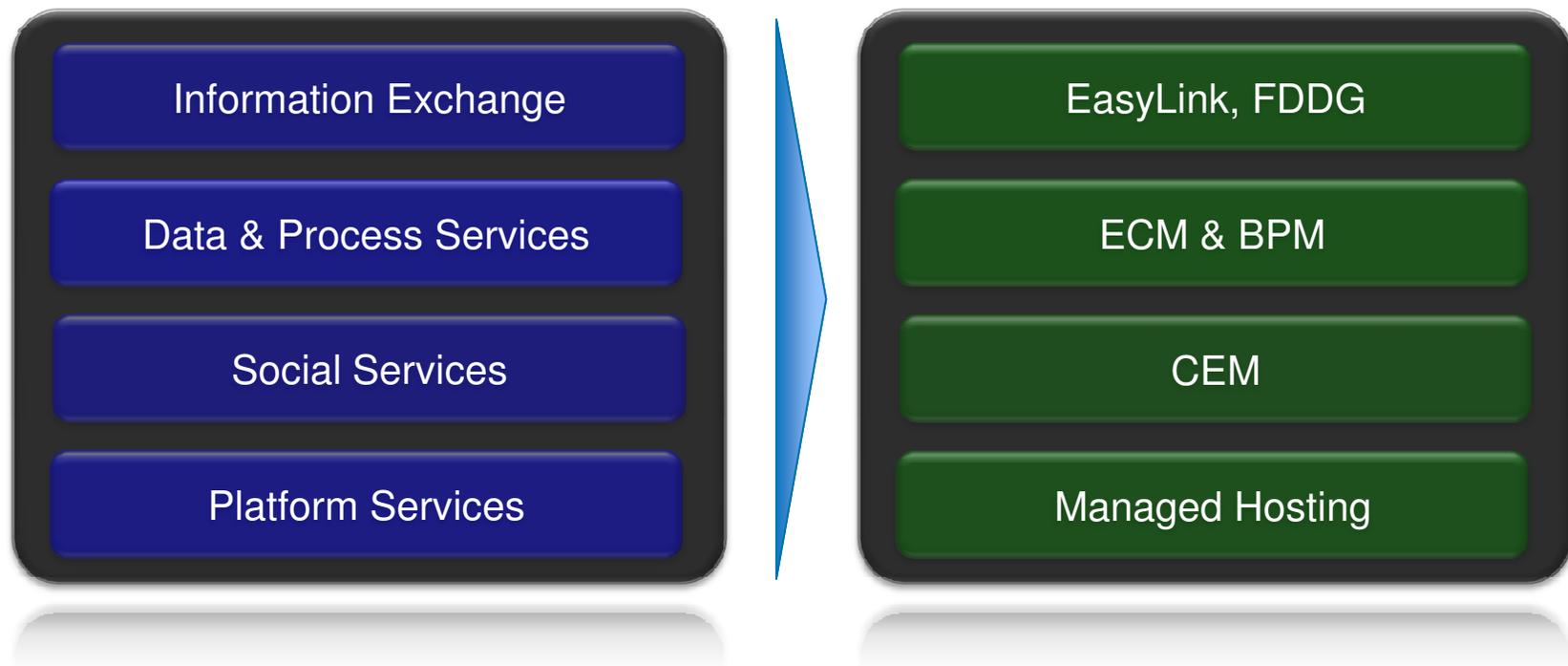
Semantic Search
Analytics

Information Flows

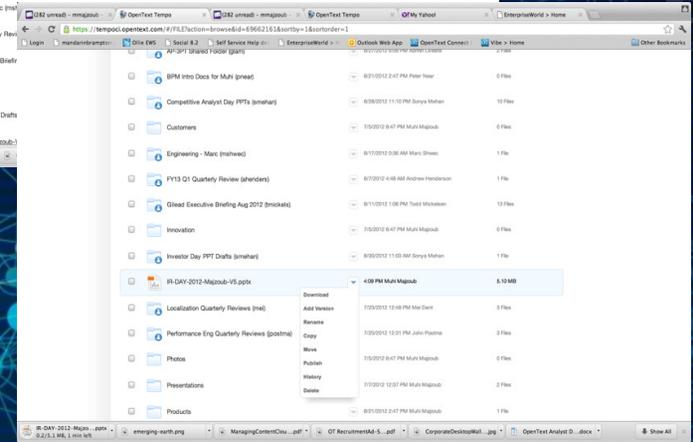
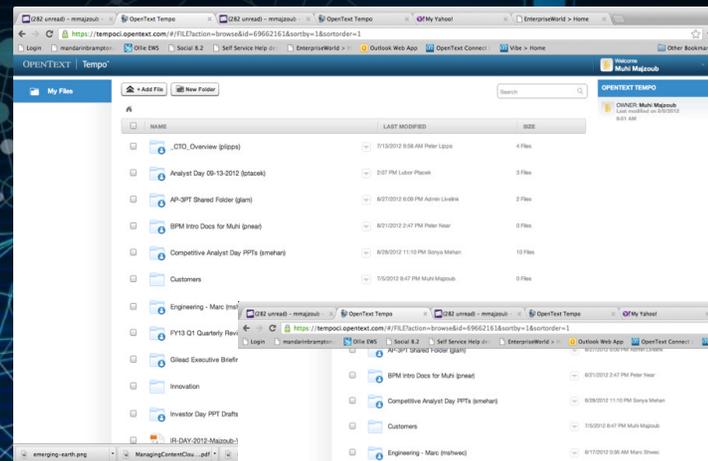
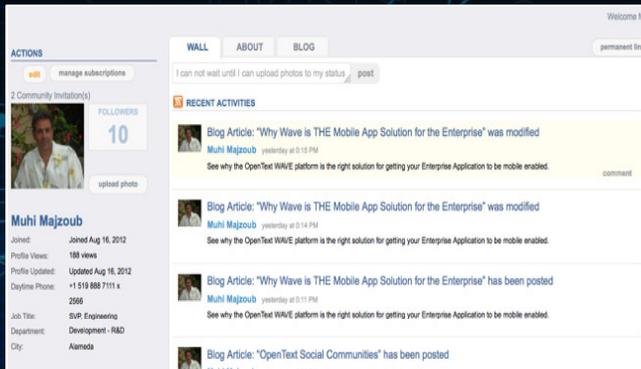


EIM - In The Cloud

2 Billion Transaction per year
 25,000 Customers
 1.5 Million Users



Social Communities & Tempo In The Cloud



End of calendar year

InfoFusion

Brietling - InfoFusion
 Welcome, JP Jones (jpjones)

Search: pump m-60

Workspace | Search Results | Analytics

Filter by:

- Repository
 - Select All | Clear
 - Content Server (58)
 - FileNet (122)
 - Documentum (78)
- Type
 - Select All | Clear
 - Folder (44)
 - Image (56)
 - Person (35)
- Last Updated
 - 2010 - today (258)
- More Filters

Search Results:

- 21 Jun 2012 | Lori Hemel (lhemel) | 11 items
 - Pump Maintenance Reports Best Bet
 - FileNet > Departments > Quality Control > ... > Pump Maintenance
 - Preview | Open | Share | Properties | Semantic Footprint
- 07 Jun 2012 | Lori Hemel (lhemel) | 11 items
 - Pump M-60 Introduction - Best Bet
 - FileNet > Departments > Physical Plant > ... > Pumps
 - Preview | Open | Share | Properties | Semantic Footprint

Brietling - InfoFusion
 Welcome, JP Jones (jpjones)

Search: pump m-60

Workspace | Search Results | Analytics

Filter by:

- Views
 - Map
 - Trend
 - Heat Map
- Monitoring
 - Following: Oil and Gas, Oilman Rig
 - IN: TREND VOLUME PAGES
 - 5
 - 4
 - 10
 - Add | Remove
- Snapshot
 - Save an analytics snapshot to your workspace or share it with colleagues.
 - Save a Snapshot | Share a Snapshot

Workspace: Pump M-60

Types: Chart | Heat Map | Flow | Network | Hierarchy | Time Series | World Map

Filters:

- Locations
- Topics
- Concepts
- People
- Sources
- Tone
- Add

Map Settings

Heat Map Data:

Location	Mentions	NEG	POS
Gulf of Mexico	78	68%	32%
Persian Gulf	56	23%	77%
Oil & Gas	55	15%	85%
North Sea	47	8%	92%
Oilman Rig	66	55%	45%

Timeline: April 1, 12 - June 5, 12

Related Content: 22 documents found

- 27 Sep 2011 | Hillary Jamieson (hjamieson) | 16 MB
 - Pump M-60 Purchase Order - September 2011
 - FileNet > Departments > Physical Plant > ... > Pumps
 - Preview | Open | Share | Properties

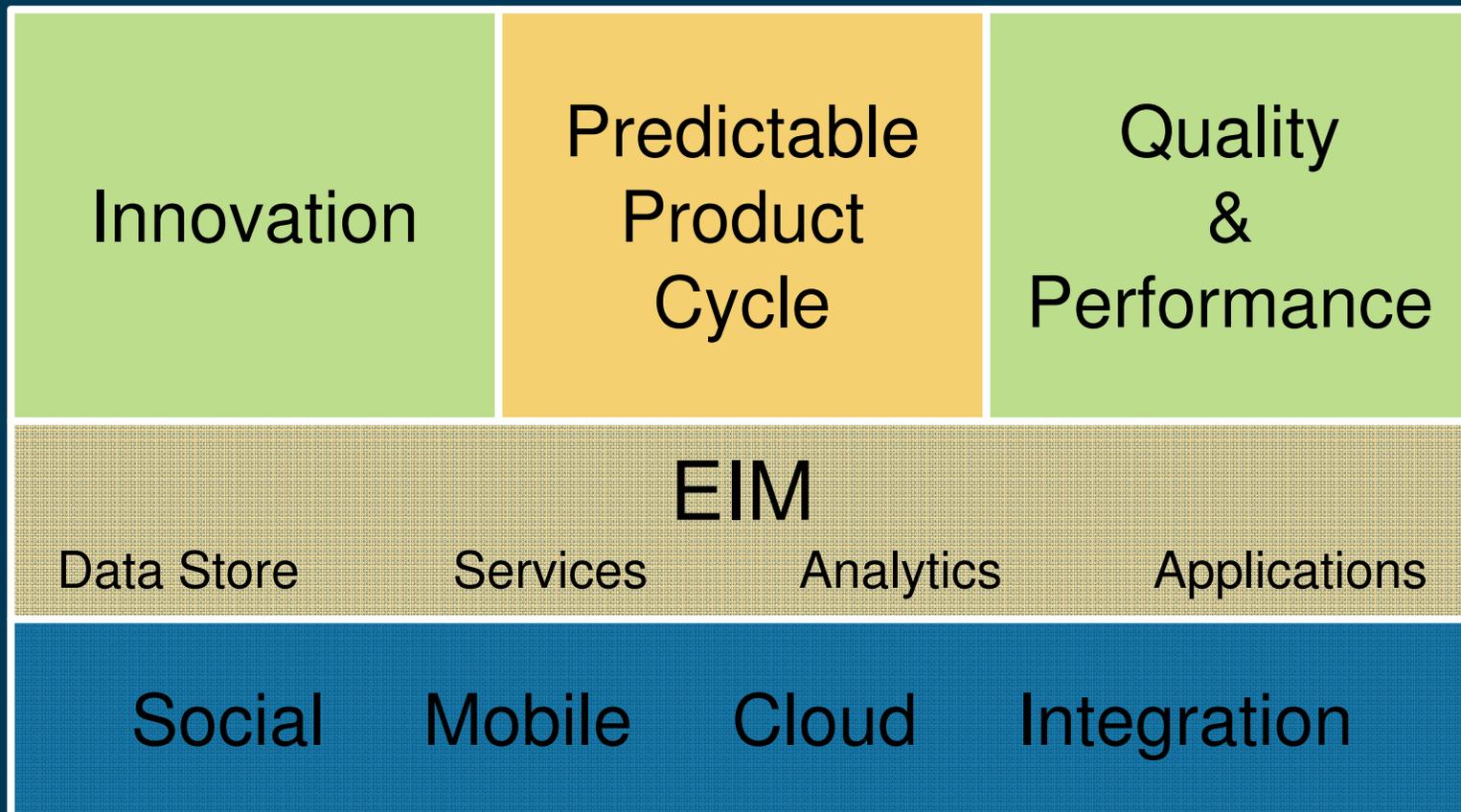
SHOW MORE

Innovation Cycles Increasing

BPM Focus	FY 13 Q1
BPM Release 9.0	
BPM Mobile 2.0	
Provision 9.0	
Enterprise Connect 10.2.2	

Mobile. Social. Cloud.	FY 13 Q2
Tempo in the Cloud	
Achieve in the Cloud	
WAVE Mobile Platform 3.8	
Social Communities in the Cloud	

Summary





OPEN TEXT

Unleashing the Power of Information

