Company Facts

Open Text, an enterprise software company and leader in enterprise content management, helps organizations manage and gain the true value of their business content. Working with our customers and partners, we bring together leading Content Experts™ to help organizations capture and preserve corporate memory, increase brand equity, automate processes, mitigate risk, manage compliance and improve competitiveness. For more information, visit www.opentext.com.

Financials:

- Fiscal 2010 Revenues* -- USD $900 million for the year ending June 30, 2010
- Fiscal 2009 Revenues -- USD $785.7 million for the year ending June 30, 2009
- Fiscal 2008 Revenues -- USD $725.5 million for the year ending June 30, 2008
- Fiscal 2007 Revenues – USD $595.7 million for the year ending June 30, 2007
- Fiscal 2006 Revenues -- USD $409.6 million for the year ending June 30, 2006

*estimated

History:

Open Text began on the campus of the University of Waterloo, in Ontario, Canada, in the late 80s and early 90s. A group of university researchers were working on a project to convert the entire Oxford English Dictionary—all 60 million words—to electronic form, a major feat in the pre-Internet days. The work that went into this project formed the basis for the Internet's first search engine technology and it was soon adopted by Yahoo, one of Open Text's first customers. Open Text was officially founded in 1991 and went public in 1996.

Customers: 100 million users in many of the world's largest corporations and government agencies across 114 countries use Open Text's software. Content managed and created is used by an estimated 500 million users or about 1 in 3 people worldwide that use the Internet.

Employees: About 4,000

Headquarters: Waterloo, Ontario, Canada

Stock Exchanges: TSX: OTC and NASDAQ: OTEX.

Open Text's Software:

- Open Text's software brings together all the content management capabilities organizations need to manage information -- documents, vital records, Web content, images, audio, video, email, forms, reports and more – business processes and worker collaboration. Open Text's suite of solutions is called the **Open Text ECM Suite**.
- The Open Text ECM Suite offers a way to integrate the management of information across the enterprise to eliminate silos of information, manage compliance, improve processes and reduce costs.

- Open Text's ECM Suite gives customers a way to move at their own pace and evolve their ECM solutions from the departmental level towards an integrated enterprise-wide ECM strategy.
- The Open Text ECM Suite is based on a services-oriented architecture provided by Open Text Content Services (http://www.opentext.com/2/global/sol-products/content-services.htm). Open Text Content Services offer a unique combination of records management, metadata management, search, archiving, process management and user interface services that extend across multiple systems.
- Specific Capabilities: email management, records management, content archiving and storage management, document lifecycle management and production document management, document capture, compliance solutions, ERP integration (with SAP, Siebel, PeopleSoft, Oracle), business process management, knowledge management, web content management, digital asset management, online training, advanced search and information retrieval and collaboration: Team workspaces, IM, Web meetings, communities.

Key Partners: Microsoft, SAP, Oracle, Deloitte, Accenture

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